Welcome Valued Supplier!

Gallo uses the SAP Business Network platform for efficiency, visibility, networking, and reliability in the way we transact with suppliers. Our Supplier Operations teams, in conjunction with SAP Ariba, will be working with you to establish a business relationship with your company through the SAP Business Network. The SAP Business Network connection will be necessary for our future transactions together.

Please review the information below regarding supplier account options for digital collaboration with Gallo through the SAP Business Network. We look forward to leveraging this business connection for our work together in the future.

For more information on the SAP Business Network, please check out: SAP Business Network for Suppliers: Frequently Asked Questions.

Sincerely,
Gallo Supplier Operations Teams

SAP Business Network Account Types

There are two supplier account types on the SAP Business Network:
- Standard Account
- Enterprise Account

Standard Account: Basic functionality, free for suppliers

The standard accounts allow suppliers to process purchase orders and submit invoices to customers for free. With a standard account, suppliers can review, process, and invoice against purchase orders using a link in an email. For a full list of standard account capabilities, click here.

Additional standard account information is available in these videos:
Supplier Launchpad: Standard Accounts

Enterprise Account: Advanced capabilities

The enterprise accounts provide everything the standard account offers, plus the ability to manage all purchase orders and invoices through the SAP Business Network, as well as priority customer support from SAP Business Network resources. * Please note, enterprise accounts may have subscription and transactions fees associated with them. To find out more about enterprise account fees, please visit SAP Business Network Fee and Pricing Structure.

Best Practice Webinars are available on demand to all suppliers, regardless of their type of account on the SAP Business Network.

SAP Business Network Accounts Summary

What is the difference between Standard & Enterprise accounts?

Standard Accounts	Enterprise Accounts
Basic functionality and are absolutely free for suppliers: • They provide transaction functionality through interactive emails and view access of purchase orders and invoices • View history limited to the latest 200 documents on the suppliers' Ariba portal • Suppliers that do not select a fee-based Enterprise account will be defaulted to a free Standard account and will have the option to upgrade to Enterprise at any time	Fee-based and provide enhanced functionality to suppliers. Key features of Enterprise accounts are: • Supplier-managed catalogs • Centralized supplier dashboard to view all documents (i.e. purchase orders and invoices) transacted with Alphabet/Google • Unlimited purchase order and invoice view access • Ability to run reports • 24/7 priority customer support from Ariba

SAP Business Network Account Support

For customer service and technical support related to your SAP Business Network account, please contact SAP Business Network by clicking here.

Send Gallo related SAP Business Network questions to: Suppliersuccess@ejgallo.com

If you would like to schedule some time with Gallo to walk through the SAP Business Network or troubleshoot an error in the SBN, please click here.