



## SUPPLIER INFORMATION PORTAL

### Introduction and Overview

Dear Supplier,

Welcome to Maple Leaf Foods (MLF) Supplier Information Portal! This portal provides information for all suppliers that are conducting business with MLF via the Ariba Network (AN). Your customer selected SAP Ariba as their electronic transaction provider and will use the Ariba Network to exchange business documents with suppliers, including purchase orders, purchase order confirmations, invoices, and credit and debit memos.

What information are you looking for?



#### [Welcome to Ariba Network](#)

- Getting Started
- Useful links



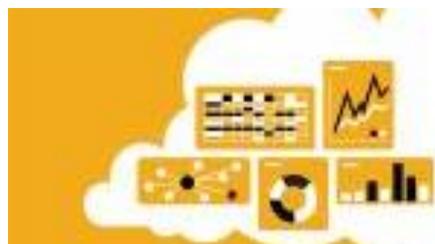
#### [Pricing for suppliers](#)

How much does it cost to use Ariba Network?



#### [Supplier Education & Support](#)

Access guides, videos tutorials and support from our team



#### [Go further with Ariba Network](#)

- [Ariba Discovery](#)
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## Welcome to Ariba Network!

Welcome aboard! The Ariba Network is the leading business network with over two millions trading partners in 190 countries transacting more than 950 billion USD annually. Join the Ariba Network to transact electronically with your customers and find new business opportunities.

First, check out our videos to learn more about the value Ariba Network offers to sellers:

- [Easy Seller Enablement with Ariba - To learn more about Ariba Network Value](#)
- [Collaboration via the Ariba Network](#)
- [Sell simple with SAP Ariba](#)

### Getting started

- **Register on the Ariba Network.** Follow the instructions and use the activation link from the *Trading Relationship Request* email communication, received from [ordersender-prod@ansmtp.ariba.com](mailto:ordersender-prod@ansmtp.ariba.com). Please contact our team in case you have not received this email.
- **Configure your Ariba account.** Ensure that your account is configured according to the business needs occurring between your company and your customer. Refer to the Account Configuration Guide for more information.
- **Create a Test account.** Creating a Test account will allow you to become familiar with MLF's processes in a Test environment prior to moving into the production environment.
- **Review training materials.** Located below you will find MLF's training materials to assist you with the tasks listed above. You will be invited to attend a training in the coming weeks if you need more help with these processes.

### Account Access

- Login to the Ariba Network: <http://supplier.ariba.com>

### Useful Links

[Ariba Network Terms of Use](#)

[Data Policy](#)

[Security Disclosure](#)

[Legal notices](#)

## Important Note for Maple Leaf suppliers

The ARIBA platform is a paid subscription service and as such, the Maple Leaf related transactions fees will be subsidized. However, any fees related to non-Maple Leaf transactions are billable to you, the supplier, per the Ariba Network fee information below.

### Supplier Fee Schedule (for non-Maple Leaf transactions)

As a supplier, you may use the Ariba Network at no cost unless you 1) transact 5 or more documents **and** 2) cross the transaction volume threshold of \$50,000 in at least one customer relationship annually.

There are two components to the Supplier Fee Schedule: the **Transaction Fees** and the **Subscription Fees**. These fees will be billed by and payable to SAP Ariba.

With higher subscription levels, the features and benefits expand to help you drive more sales, collaboration, automation, and competitive differentiation through:

- value-added functionality
- commerce management tools and training
- catalog and connectivity solutions
- technical support
- increasing free usage of Ariba Discovery

For more information and more currencies, please go to the [Supplier Fee Schedule](#) website, and check out the [regional pricing](#).

Transaction Fees		
Billed every quarter		
0.155% of transaction volume Capped at \$20,000/year (per Relationship)		
		
Subscription Fees		
Billed once a year		
Annual Document Count	Subscription	Annual Fees
Across <u>All</u> Customer Relationships		
5 to 24 documents	Bronze	\$50
25 to 99 documents	Silver	\$750
100 to 499 documents	Gold	\$2,250
500 and more documents	Platinum	\$5,500

## Supplier Education & Support

### Ariba User Community

Community is an interactive help center situated in the right-hand side window wherever you are on your supplier account. Its content is adapted to the page on which you are working so it displays the most relevant tutorials, articles and FAQ's for direct help. To close/open the window, click on **Help Center**.

### Supplier Education Guides

The following manuals contain compulsory instructions and tips on the management of your Ariba Network account when transacting with MLF

- [Quick Start Guide](#)
- [Account Configuration guide](#)
- [PO Management Guide](#)
- [Invoice Guide](#)
- [Credit Memos for Service Invoices](#)

### Supplier Summit Recording

Session Title: Maple Leaf Foods Supplier Summit

Date/Time: 12.08.16/1:00 PM EST

Length: 33:2

Recording Link: <http://event.on24.com/wcc/r/1314721/34FCC473FE8BC172B78A59046D00590E>

### Supplier Functional Training

Recording Link: <https://sap-se.webex.com/sap-se/ldr.php?RCID=e818ebdaa0ff2fafdb2f6ea68f0e5efd>

### Ariba Video Tutorials

- [Enablement Training Videos](#)
  - [Create and Configure your Supplier Account](#)
  - [Transact on the Ariba Network](#)
- [Introduction to the Seller Collaboration Console](#)
- [Creating a PO-Based Invoice \(Introduction\)](#)
- [Creating an Invoice \(Advanced Topics\)](#)

### Supplier Support

#### During your onboarding on the Ariba Network

- **Ariba Network Enablement Support**  
Please contact [mapleleafEnablement@ariba.com](mailto:mapleleafEnablement@ariba.com) for any “how to” questions on invoicing, or regarding registration, account configuration, Fee schedule, or general Ariba Network questions.
- **MLF Business Process Support**  
Please contact the Maple Leaf Foods Supplier Enablement team at [supplierenablement@mapleleaf.com](mailto:supplierenablement@mapleleaf.com) for business-related questions.

#### After your first successful transaction

If you need assistance after having successfully submitted your first electronic transaction, please contact our Support Team:

1. Click on *Support* at the bottom of the *Help Center*.
2. Search for any topic you would like to know more about, or click on *Get help by phone* if you need immediate help.
3. If none of the articles answers your query, click on *Create Online Service Request* button.
4. Completely fill out the web form and submit.

## Go further with your Ariba Network account

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### Ariba Discovery

Ariba Discovery is the business matchmaking service that helps you find leads among thousands of large companies on the Ariba Network. Every day, thousands of buyers from the world's leading companies use this buyer-seller matching service while sourcing goods and services. After your registration, you're automatically notified whenever a buyer is looking for the kind of products or services you offer.

Ariba Discovery can help you increase sales by:

- Matching you with buyers that want what you offer
- Automatically sending you high quality leads
- Making your bidding process more efficient
- Helping you comply with companies' purchasing processes
- Boosting awareness among your target customers

Go to <http://www.ariba.com/solutions/sell/discovery-for-sellers> to discover new business opportunities.

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### ERP Integration

The Ariba Network offers possibility to integrate with your back-end ERP system for automatic exchange of electronic documents. For more information please review below guides.

### Technical Specifications, documentation and examples:

- [Maple Leaf Foods Integrated Seller Transaction Guideline](#)
  - [MLF cXML Delta.xls](#)
  - [MLF EDI Delta.xls](#)
  - [MLF Ship To Address List](#)

### Integration Testing

All suppliers transacting through the Ariba Network using one of the following integration methods will be required to test with Maple Leaf

- cXML Transactions
- EDI Transactions

Find out more about test account creation in [Account Configuration](#) guide.

**Thank you for using Ariba Network!**