



Walgreens Supplier Summit

No dial-in required – Audio is available through your computer speakers or headphones.

INTERNAL



Today's Objectives



Introductions



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Walgreens



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SAP Ariba



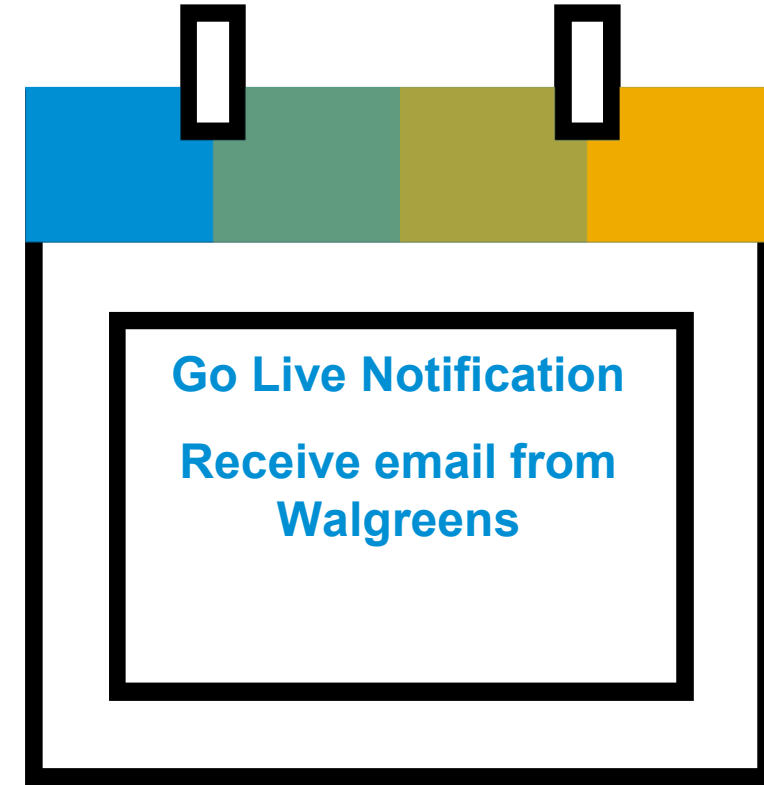
Timing & Expectations

Supplier Onboarding Begins: Today

Accept TRR: 5 business days after receipt

Supplier Training Sessions: receive email invitation prior to Go Live

Go Live: receive Go Live notification from Walgreens



Questions? Email us at SupplierEnablement@Walgreens.com

Why Ariba Network?

World's largest trading community of over \$1 trillion

- Help active Global 2000 buyers find your products and services
- Get expertise, experience, and advice



Single point for business collaboration

- Manage leads, proposals, contracts, orders, invoices, and payments
- Collaborate with multiple customers



Works with how you do business

- Access a wide range of transaction options
- Use many browsers, formats, languages, and currencies



SAP Ariba helps you...



60% average reduction in operating costs

Lower costs

- Reduce time and paper usage
- Eliminate postage costs
- Reduce costs associated with resources used to generate/ rework the invoices



30% growth in existing accounts
35% growth in new business

Increase your revenue

- Become searchable customers using the AN worldwide
- Establish new customer relationships via Ariba Discovery
- Publish your Catalogs in front of thousand buyers



15% increase in customer retention

Satisfy your customer

- Support your customer's strategic business plan
- Become a preferred supplier
- Simplify the communication process

80% efficiency & transform business operations



Stay organized

- Consolidate Network relationships under one account
- Enjoy a simple way to store POs and invoices
- Get better visibility into customers' spend and payments
- View invoice status in real time

62% decrease in late payments

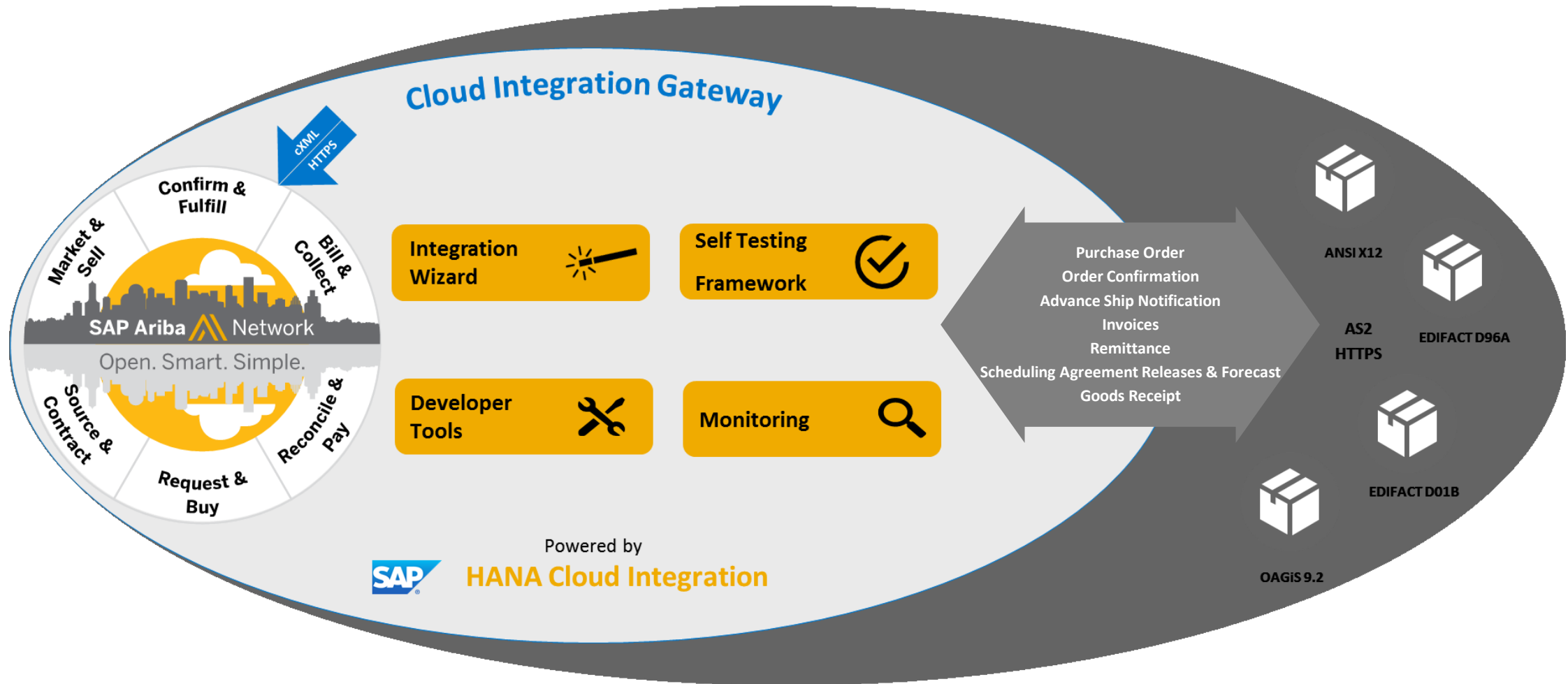


Receive faster payments

- Help your invoice reach the correct contact in the approval flow
- No need to confirm the orders via email/phone
- Feel confident all order information is complete and accurate
- Prevent errors through system checks

Cloud Integration Gateway

Connect Once To Ariba Network



Catalogs on Ariba Network

Catalog Benefits

- Improve purchase order accuracy
- Accelerate responsiveness to customers
- Encourage compliance to procurement processes
- Enhance cash flow
- Provides a simple, consumer-like buying experience for users

Catalog Options



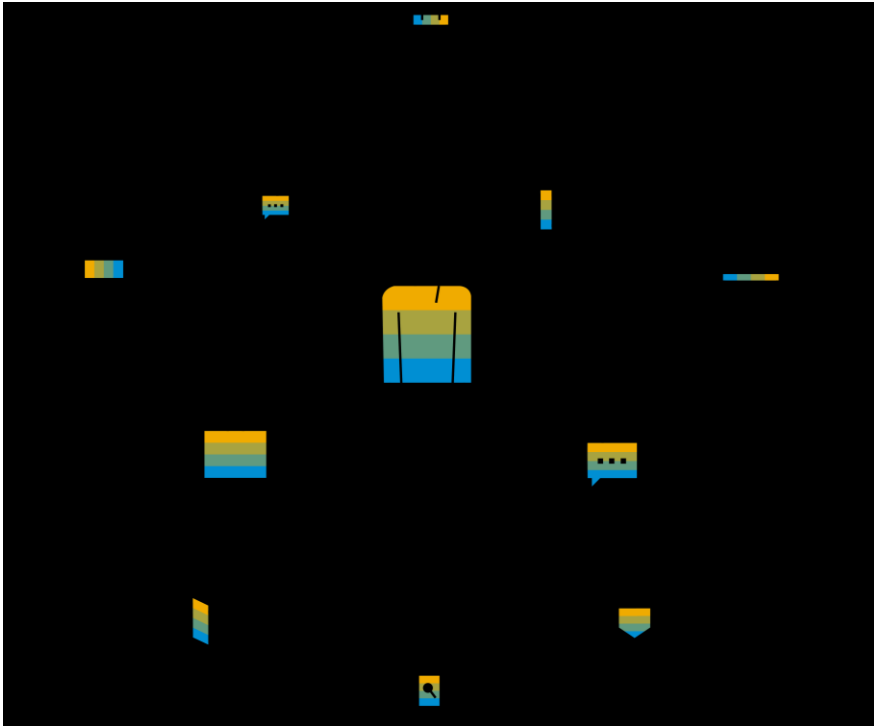
CIF (file based catalog)



PunchOut Levels 1 & 2 (users shop at your store and return items to their Ariba shopping cart, based on requirements)

*If your customer determines they would like to enable catalogs with you, a Catalog Enablement Expert from Ariba will reach out to you with further details/instructions

Ariba Network Fee Schedule Basics



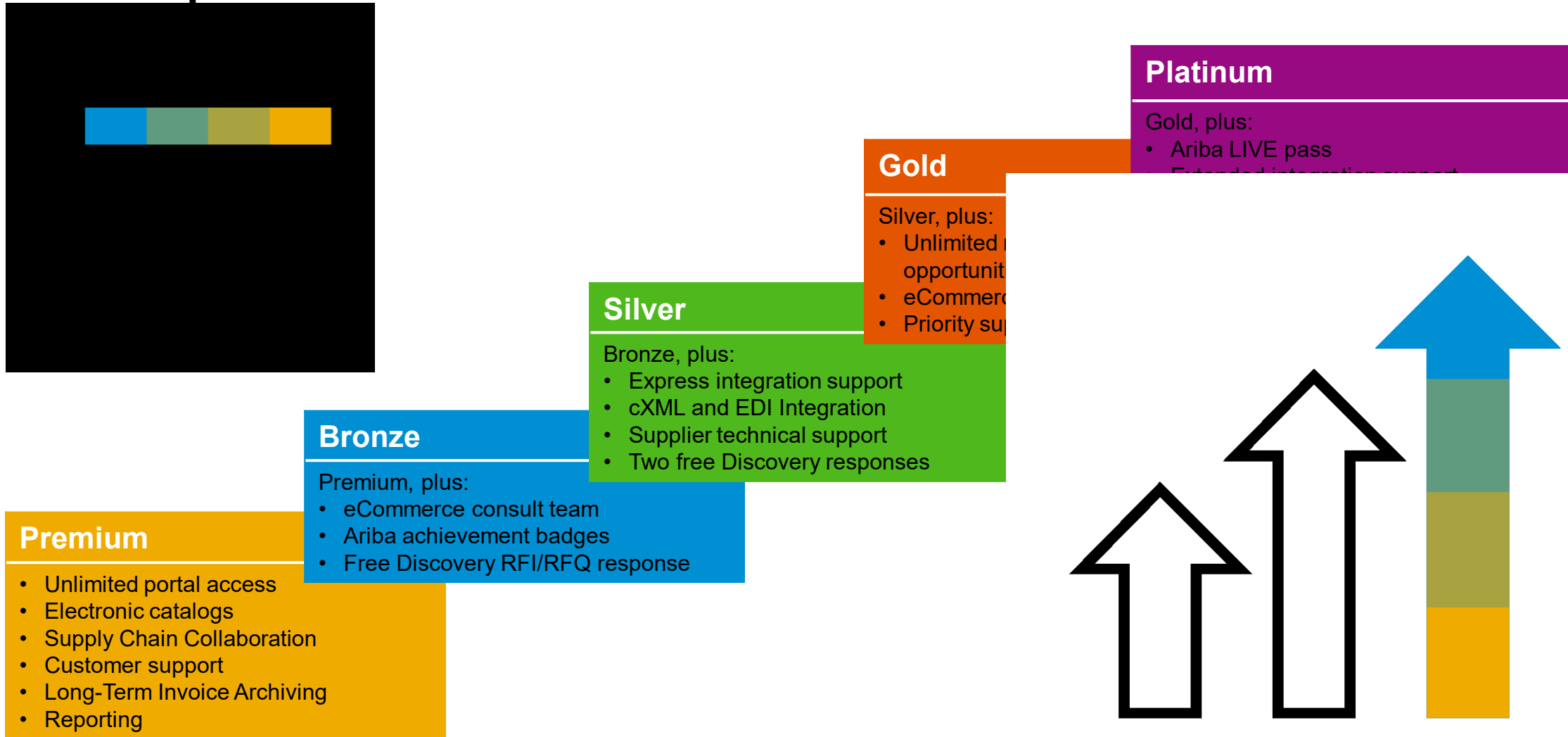
FREE for all suppliers to join and begin transacting

Two components of the supplier fee schedule: Transaction Fees and Subscription Fees

Chargeable documents are considered Purchase Orders, Invoices, Service Entry Sheets, and Service Entry Sheet Responses

Chargeable suppliers transacting less than \$250,000 in annual financial volume will be assigned to the Bronze level irrespective of annual document count

Subscription Levels



Read more about subscription levels

<https://www.ariba.com/ariba-network/ariba-network-for-suppliers>

Supplier Fee Schedule

Transaction Fees

Billed every quarter

Per-relationship fee cap: \$20,000/year

Without Service Entry Sheets

0.155% of transaction volume

With Service Entry Sheets

0.35% of transaction volume



Subscription Fees

Billed once a year

Annual Document Count Across <u>All</u> Customer Relationships	Subscription	Annual Fees
Up to 4 documents	Premium	Free
5 to 24 documents	*Bronze	\$50
25 to 99 documents or EDI/cXML usage	Silver	\$750
100 to 499 documents	Gold	\$2,250
500 and more documents	Platinum	\$5,500

***Chargeable suppliers transacting less than \$250,000 in annual financial volume will be assigned to the Bronze level irrespective of annual document count**

Fee Threshold

\$50,000 and 5 Documents

Suppliers who do not cross the Fee Threshold will not be charged fees

Supplier Informational Portal And Exchange User Community

Ariba Network

HOME INBOX

Enablement Task

View details of all pending tasks

Activities and 1

Activity Name

▶ Account

▼ Purchase Order

This activity track

✓ Complete

Under Enablement

➤ Customer

➤ Transaction

➤ Supplier

Company Settings


Test Supplier


Welcome to the <buyer name> Supplier Information Portal


This portal provides information for all suppliers that are conducting business with <buyer name> via Ariba Network.


As part of <buyer name>'s ongoing policy to continuously improve efficiency and service quality to suppliers, they are currently implementing the next stage of their overall electronic strategy to move away from paper based transactions. If during onboarding you have business-related questions, those can be sent to <buyer enablement email> or if you have Ariba Network functional questions, those can be sent to <ariba enablement email>. Many of your questions may already be answered in the topics below.


What information are you looking for?


PROJECT NOTIFICATION LETTER
Overview of <buyer name> Initiative


SUPPLIER SUMMIT
Hear your buyer's message regarding being part of Ariba Network


SUPPLIER TRAINING GUIDE
Learn how to transact with <buyer name>


FEES
Learn about SAP Ariba Supplier Subscriptions and Pricing

LEARN HOW TO BUILD A CATALOG
Access the technical requirements for catalog enablement with <buyer name>

LIVE DEMOS
Register for interactive sessions to learn more about Ariba Network functionality

INTEGRATION
Access the technical requirements for integration with <buyer name>

SUPPORT RESOURCES
We are here to help you strengthen customer relationships and grow your business



Help Center


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Spotlight

Article

What is Ariba Network's approach to withholding tax?

Ariba helps buyers and suppliers improve invoice accuracy, eliminate exceptions, accelerate...

Chris Chase
edited Nov 19 2015

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Community Help

Search Community...

FAQ Why can't I find a purchase order in my account? 2194 9 33

FAQ What are my options for creating and submitting... 4636 6 51

FAQ How do I view my customer's invoicing rules? 899 3 4

▶ About Invoices (3:26) 8694 17 85

📖 Finding Specific Orders or Releases 1051 5 15

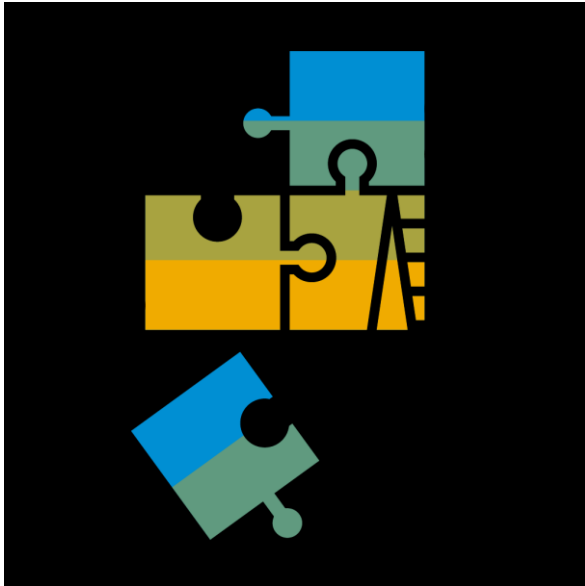
View related content in new window

Ask Community

Document...

Support

Resources



Enablement Help Desk

- Account creation
- Assistance creating first invoice
- Configure your settings

Customer Support

- User role changes
- Billing & invoice inquiries
- Password resets

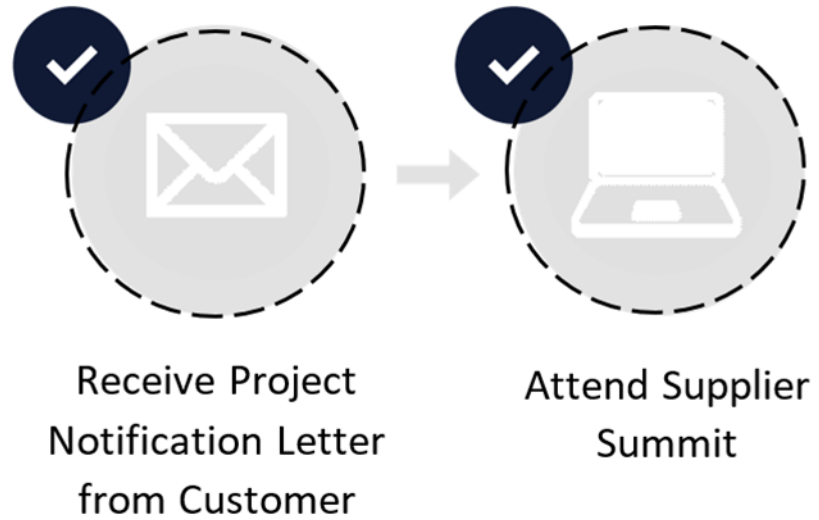
Live Demonstrations

- 30 on Thursdays
- Customer Success Sessions
- Supplier live demos

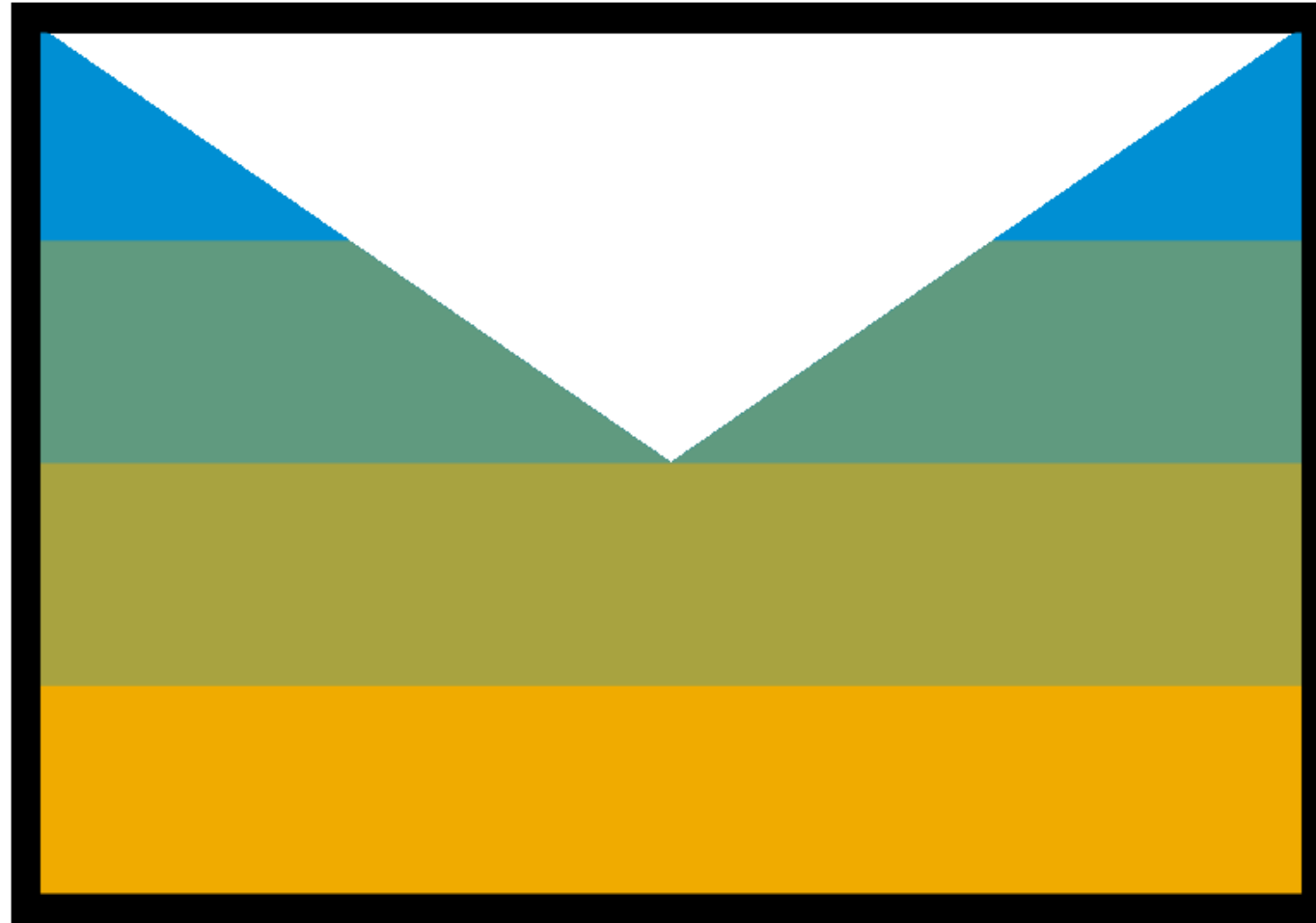
Seller Commerce Consulting Team

- Value realization
- Expert account guidance
- Subscription Package support

Next Steps



Accept Trading Relationship Request



Configure Your Account

Ariba Network

Company Settings Early Access John Doe

Network Settings

Electronic Order Routing Electronic Invoice Routing Accelerated Payments Settlement

* Indicates a required field

Capabilities Preferences

cXML Setup

Configure cXML setup

Non-Catalog Orders with Part Numbers

☐ Process non-catalog orders as catalog orders if part numbers are entered manually

New Orders

Document Type	Routing Method	Options
Catalog Orders without Attachments	Email	Email address: test@yourcompany.com <input type="checkbox"/> Attach cXML document in the email message <input checked="" type="checkbox"/> Include document in the email message Leave attachments online and do not include them with email message. This applies to all orders with attachments that have the routing method "Same as new catalog orders without attachments".
Catalog Orders with Attachments	without attachments	Current Routing method for new orders: Email Attachments will be included in the order.
Non-Catalog Orders without Attachments	without attachments	Current Routing method for new orders: Email
Non-Catalog Orders with Attachments	Same as new catalog orders without attachments	Current Routing method for new orders: Email Attachments will be included in the order.


Go Live on Ariba Network

Projected Period to Start Transacting- **September 2020**



Questions?

Please submit your questions via the Q&A Widget

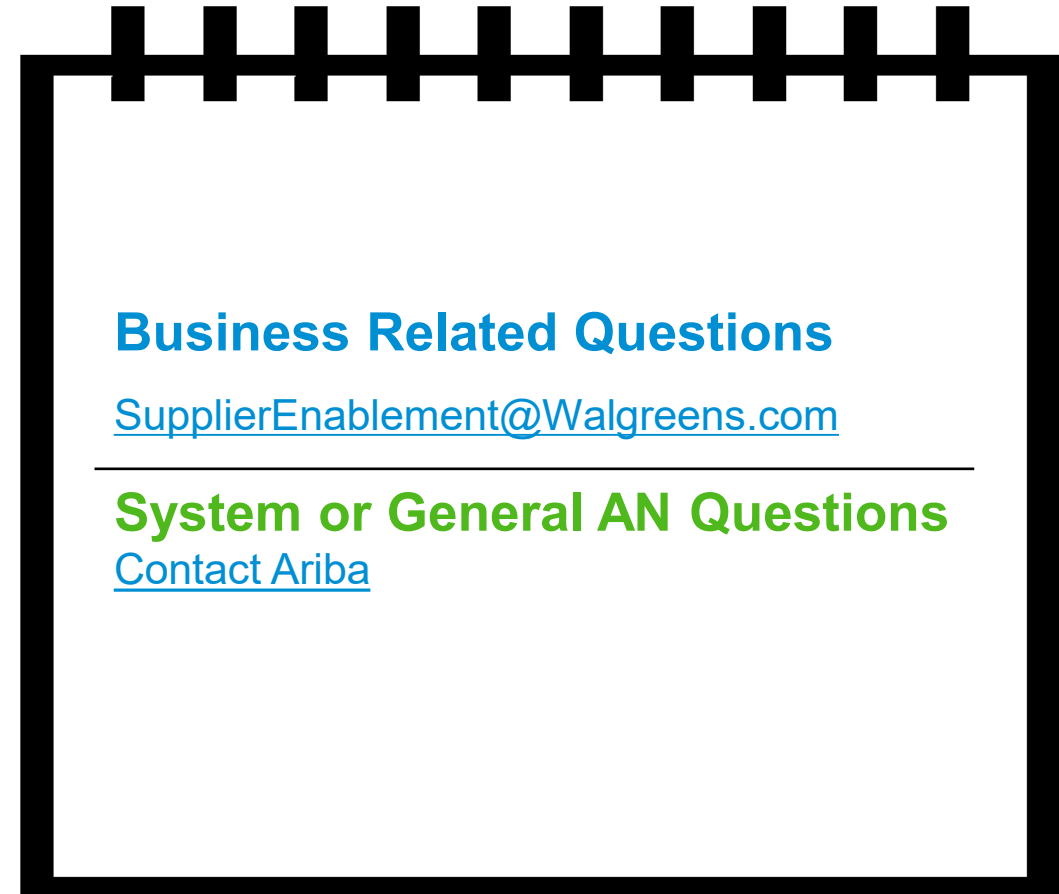


Onboarding begins: Upon Summit

Accept TRR: 5 business days after receipt

Supplier Training: Before Go Live

Go Live: Receive email from Walgreens



Business Related Questions

SupplierEnablement@Walgreens.com

System or General AN Questions

[Contact Ariba](#)