

# Welcome to the Ford Supplier Information Portal

This portal provides information for all suppliers that are conducting business with Ford via Ariba Network.

As part of Ford's ongoing policy to continuously improve efficiency and service quality to suppliers, they are currently implementing the next stage of their overall electronic strategy to move away from paper-based transactions. If during onboarding you have business-related questions, those can be sent to [SFord70@ford.com](mailto:SFord70@ford.com) (European Suppliers), [SFordAP@ford.com](mailto:SFordAP@ford.com) (Asia Pacific and Middle Eastern Suppliers), or [SFord80@ford.com](mailto:SFord80@ford.com) (North American Suppliers). If you have Ariba Network functional questions, please click on the hyperlink to submit your questions. North American Suppliers: [click here](#). European/ African/ Middle Eastern Suppliers: [click here](#). Asia Pacific Suppliers: [click here](#). Many of your questions may already be answered in the topics below.

What information are you looking for?



## PROJECT NOTIFICATION LETTER

Overview of Ford Initiative



## SUPPLIER SUMMIT

Hear your buyer's message regarding being part of Ariba Network



## SUPPLIER TRAINING GUIDE

Learn how to transact with Ford



## FEES

As a part of the Ford program you will **not** be charged fees, the standard fee schedule is provided for your information only



## LEARN HOW TO BUILD A CATALOG

Access the technical requirements for catalog enablement with Ford



## LIVE DEMOS

Register for interactive sessions to learn more about Ariba Network functionality



## INTEGRATION

Access the technical requirements for integration with Ford



## SUPPORT RESOURCES

We are here to help you strengthen customer relationships and grow your business



# Ford Process & Configuration Guides



## CATALOG

Catalogs are text files stored on Ariba Network (CIF) or on your own website (PunchOut) that describe your products, services, and prices. This allows customers to easily place orders with your company. You can access catalog guides and documentation from the resource list below.

- [\\*Read Me First\\* Catalog Introduction Letter](#)
- [Ford CIF Catalog Guide](#)
- [Ford CIF Template](#)
- **PunchOut Catalog Guide** - Download the "cXML Solutions Guide" from the Help Center, focusing on chapters "PunchOut Site Planning" & "PunchOut Transactions".
- [Short Presentation: Catalog Management](#)



## INTEGRATION

Ariba Network offers the possibility to integrate with your back-end ERP system via cXML or EDI, for automatic exchange of electronic documents. You can access integration guides from the resource list below.

**Ford appreciates your initiative around integration, and we value it's functionality for both Ford and our suppliers. If you are interested in integrating with Ford's support, please contact [SFord80@ford.com](mailto:SFord80@ford.com) in North America and [SFord70@ford.com](mailto:SFord70@ford.com) in Europe. Ford strongly recommends working with the Ford and SAP Ariba integration teams to ensure mapping configurations have been completed to Ford's guidelines.**

- [Ariba Network Supplier Integration Options](#)
- [Ariba Network Integrated Seller Transaction Guide for Ford](#)
- [Ford cXML Delta Specifications \(NAMER\)](#)
- [Ford cXML Delta Specifications \(EMEA\)](#)
- [Ford EDI Specifications \(NAMER\)](#)
- [Ford EDIFACT Specifications \(EMEA\)](#)

Please send integration or catalog enablement questions to the region-specific links below for expert support:  
North American Suppliers: [click here](#). European/ African/ Middle Eastern Suppliers: [click here](#). Asia Pacific Suppliers: [click here](#).

