

Dear Valued Kinder Morgan Supplier,

Kinder Morgan is pleased to announce a new initiative to streamline our vendor management and accounts payable processes. We are partnering with **SAP Ariba®** to fulfill the vision of moving away from paper and manually transmitted documents. Since 1996, Ariba has been transforming the global procurement landscape for businesses of all sizes and we are excited to provide you with this opportunity.

**Additional Information:**

➤ **What does this mean for you?**

Conducting business on the Ariba Network is essential to optimize invoice processing and faster payments. Your invoices will soon be transmitted using this platform. There are several reasons SAP Ariba was selected: it brings our suppliers many benefits such as real-time PO delivery, invoice automation, and self-managed supplier information to name a few.

**Is there a cost associated with this initiative?** Suppliers new to the Ariba Network generally start transacting on the Ariba Network for free. However, based on the volume of transactions you have on the Ariba Network (across all customer relationships) you may be eligible for fees. Any potential fees may be offset by the many benefits of the Ariba Network mentioned prior. To learn more please visit [SAP Ariba Subscriptions and Pricing](#).

➤ **When will this take effect?**

In the coming weeks, Ariba will send you important communications and instructions for joining the Ariba Network. The email address is [ordersender-prod@ansmtp.ariba.com](mailto:ordersender-prod@ansmtp.ariba.com). Please note this is not spam. It has come from Kinder Morgan, just via Ariba. This includes establishing a trading relationship with Kinder Morgan on the Ariba Network and, if not already completed, properly configuring your Ariba Network account. We appreciate your prompt action on all communications and requests regarding this initiative (not to exceed five business days). We are targeting a cutover date from your existing AP processes in Q4 2021.

➤ **How can you learn more about the Kinder Morgan and SAP Ariba partnership?**

You can learn more about SAP Ariba and the specific details about this initiative by registering for a web-based supplier summit. Attendance is highly encouraged as you will have the opportunity to participate in a live Q&A with experts from both SAP Ariba and Kinder Morgan.

Summit Title	Date	Time	Registration
Kinder Morgan Supplier Summit	Tuesday, July 27, 2021	2:00 PM – 3:00 PM EST	<a href="#">Register Here</a>
Kinder Morgan Supplier Summit	Thursday, July 29, 2021	9:00 AM – 10:00 AM EST	<a href="#">Register Here</a>

We believe this shift will strengthen our business relationship and allow for more robust collaboration and purchasing capabilities. Please reply to this [email](#) if you are not the correct contact person. Additional details about this initiative can be found [here](#).

Kind Regards,  
Kinder Morgan Ariba Setup Team

